

Competitor Data

Competitor Data- Last Mile Service Providers

Service Provider	Service Areas Where Service Available	Service Tiers	Downstream Speed	Monthly Pricing	Other Comments/Description/Features or Limitations
Broadstripe	Downtown, Central Area, parts of Queen Anne and Capitol Hill	Lite	512 kbps	\$39.95	Upstream speeds in Kbps only. As in all HFC systems, bandwidth is shared so speeds degrade as more users per given node go on line. Price does not include \$6.20/mo if leasing cable modem
		Express	up to 15 mbps	\$57.45	
Comcast	All of Seattle except Central Area/Beacon Hill	Economy	Up to 1 mbps	\$24.95/\$34.95*	*price if not bundling with a cable TV or phone service. Prices do not reflect \$5.00/mo cable modem lease fee if needed. Same limitations as any shared HFC network.
		Performance	Up to 12 mbps	\$42.95/\$54.95*	
		Blast	Up to 16 mbps	\$52.95/\$64.95*	
		Ultra	Up to 22 mbps	\$62.95/\$74.95*	
		Extreme	Up to 50 mbps	\$99.95/111.95*	
Qwest	DSL Service available in about 90% of Seattle. 20 and 12 Mbps service only available in a few neighborhoods.	Silver	Up to 1.5 mbps	\$30.00/\$40.00**	**Price if purchased separately without bundling voice service. -Introductory 6-month "teaser" rates not included. -These are advertised speeds. Actual speeds will depend on condition of copper wire and distance from CO. Upstream speeds mostly under 1 mbps.
		Platinum	Up to 5 mbps	\$35.00/\$45.00**	
		Titanium	Up to 12 mbps	\$50.00/\$60.00**	
		Quantum	Up to 20 mbps	\$99.00/\$104.00**	
Clearwire	All of Seattle	Basic Get One	Up to 1.5mbps	\$30.00	Mostly finished with 4G upgrade in Seattle. Service spotty in some areas. Prone to congestion and slower speeds at peak usage times.
			Up to 6 mbps	\$40.00	
EarthLink	Some areas	Fast	1.5 Mbps	\$14.95 (1 st 3 mos)	Not a facilities-based provider
		DSL Super Fast	3/6 Mbps	\$17.95 (first 3 months)	
		Ultra Fast	UP to 8 Mbps	\$69.95	
Speakeasy	Most areas	Speakeasy ADSL	1.5 - 6mbps	From \$59.95	2009 data. Mostly for business customers
		OneLink ADSL	Up to 15 Mbps	From 65.95-\$95.95	
		SDSL	T-1 alternative	\$129. 95	
AT&T	All	Data connect several plans	600 kbps-1.4 mbps	\$35.00 \$60.00	Prices depend on data capacity. Expected to roll out 4G in 2011

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Sprint	All	Mobile Connection Plans	3G/600kbps-1.4 mbps 4G/3mbps-6mbps	\$99.99	Price is for unlimited data, voice and text. For 4G, requires dual mode 3G/4G device or single mode 3G/4G device along with a Mobile Broadband Connection Plan.
Verizon Wireless	All	Many plans	600 kbps-1.4 mbps	\$39.95-\$59.95	Pricing depends on data capacity. Higher speeds assume EV-DO capable devices. LTE expected latter part of 2010. Seattle trials indicate 5-12 mbps download w/LTE.
T-Mobile	All	Several plans	600 kbps- 1.4 mbps	\$109.00-\$139.00	Price bundled with voice and text. Currently moving to 4G w/Comcast providing backhaul services.
Dish Network (through Wild Blue)	All	Silver	512 kbps	\$49.95	Relatively high cost for low levels of connectivity. Throughput rates slow down significantly during peak hours. High costs for end user equipment. High latency. Limited monthly download allowance. Not a viable competitor in Seattle market.
		Gold	1 mbps	\$69.95	
		Platinum	1.5 mbps	\$79.95	
EarthLink	All	Basic	1mbps	\$59.99	Same as above
Hughes Net	All	Home	1mbps	\$59.99	Same as above.
		Pro	1.2mbps	\$69.99	
		ProPlus	1.6mbps	\$79.99	
		Elite	2 mbps	\$119.99	
		ElitePlus	3mbps	\$189.99	
		ElitePremium	5mbps	\$349.99	
Wild Blue	All	Value	512 kbps	\$49.95	Same as above
		Select	1mbps	\$69.95	
		Pro	1.5mbps	\$79.95	