

REQUEST FOR PROPOSAL #02008
Updated 3/27/02

NUMBER	QUESTION	RESPONSE	DATE ASKED	RESPONSE DATE
1	Please describe how the Travel Card is used as opposed to Calling Cards.	In the industry the term for Travel Card and Calling Card is usually the same. What we mean is a telephone "credit card" type of card that can be used with no limitations to make long distance telephone calls. This is different from pre-paid calling cards where you pay for a certain number of minutes in advance.	3/13/2002	
2	Can you provide "Minutes of Use" totals for Intrastate versus Interstate for the 2001 time period?	The total call minutes for the State of Washington (IntraState) is the sum of area codes 206, 253, 360, 425 (1,312,805 minutes) plus area code 509 (101,463 minutes) which equals <u>1,414,268</u> minutes. The minutes for area code 509 are embedded in the Interlata data on the next tab in the Excel spreadsheet. The total call minutes outside the State of Washington (Interstate) are <u>1,054,988</u> . This represents the sum total interlata of minutes minus the minutes of area code 509.	3/13/2002	3/15/2002
3	We would like to know who your current long distance provider is and what the current rates are.	Our current long distance provider is Global Crossing. Current rates range between 4-1/2 cents and 2-1/2 cents per minute	3/18/2002	3/15/2002
4	Could we get a list of vendors who received the RFP?	Since the RFP is posted on the web and was not distributed to a specific list of vendors, the City does not have a specific list of vendors who received the RFP	3/18/2002	3/22/2002
				3/22/2002

5 How do you plan to use the prepaid calling cards? Promotional/Giveaway? Retail?	The City's Department of Information Technology would like to provide City Departments the option of purchasing pre-paid calling cards. Managers in those departments can allocate cards to their employees as they determine appropriate. So, this is not Promotional/Giveaway, or Retail. It is simply a way for the City to manage long distance at the City Department and individual user level.	3/21/2002	3/22/2002
6 What quantity breaks would you like to see?	Please base your quantity breaks in such a manner as to provide the best value for the City starting with a minimum of 10 cards.	3/21/2002	3/22/2002
7 What value denominations are you interested in?	Please provide denominations which achieve the best per minute value starting at \$10.	3/21/2002	3/22/2002
8 What is the mix (in percentage and/or hours) between long distance calling on your switched and dedicated network?	The City's Telephone network is designed to send all long distance calls over dedicated circuits. Should additional capacity be needed, some calls may be routed over COT's, however 99% of the City's long distance is routed over dedicated circuits.	3/22/2002	3/22/2002
9 Question regarding Part 1, page 2. It states that the company must show evidence of at least three years of continuous operation. Is this in general, or in the State of Washington?	The vendor has to have been a provisioner of Long Distance service for 3 Years from any where in the U.S. so long as it has been from one continuous location under one business name.	3/22/2002	3/27/2002

<p>10 Can the Minimum Vendor Requirement: "The vendor must be included on QWEST's list of carriers that can be "pic'd" as the long distance carrier on all their service trunks (trunks, flat business lines, etc.)" be modified to include "or the vendor can demonstrate that it can offer Pic'd (pre-subscribed) long distance service to the customer on all service trunks (trunks, flat business lines, etc.)?"</p>	<p>No, the minimum requirement cannot be changed. The City of Seattle requires both switched and dedicated long distance service.</p>	<p>3/22/2002</p>	
<p>11 Are all the 206 area code calls on the IntraLATA work sheet local calls?</p>	<p>The calls in the Intralata tab are calls made from the City of Seattle to the locations noted in the spreadsheet. They include all Intralata and long distance call activity, as well as some local call activity. There are local calls listed due to the City network configuration. The local calls can be ignored for the purposes of this RFP.</p>	<p>3/22/2002</p>	<p>3/27/2002</p>
<p>12 Would the City be willing to consider a bundled long distance & local pricing solution as an alternative?</p>	<p>No. A separate RFP will be issued for local services.</p>	<p>3/22/2002</p>	<p>3/27/2002</p>
<p>13 Are all the calls on the IntraLATA traffic calling card work sheet local calls?</p>	<p>The Travel Card call data includes Interlate, Intralata, and local call activity. The call data depicts the location from which the calls were made, back to the corporate City of Seattle.</p>	<p>3/22/2002</p>	<p>3/27/2002</p>